

“We are all tied in a single garment of destiny, caught in an inescapable network of mutuality. What affects one directly affects all indirectly.”

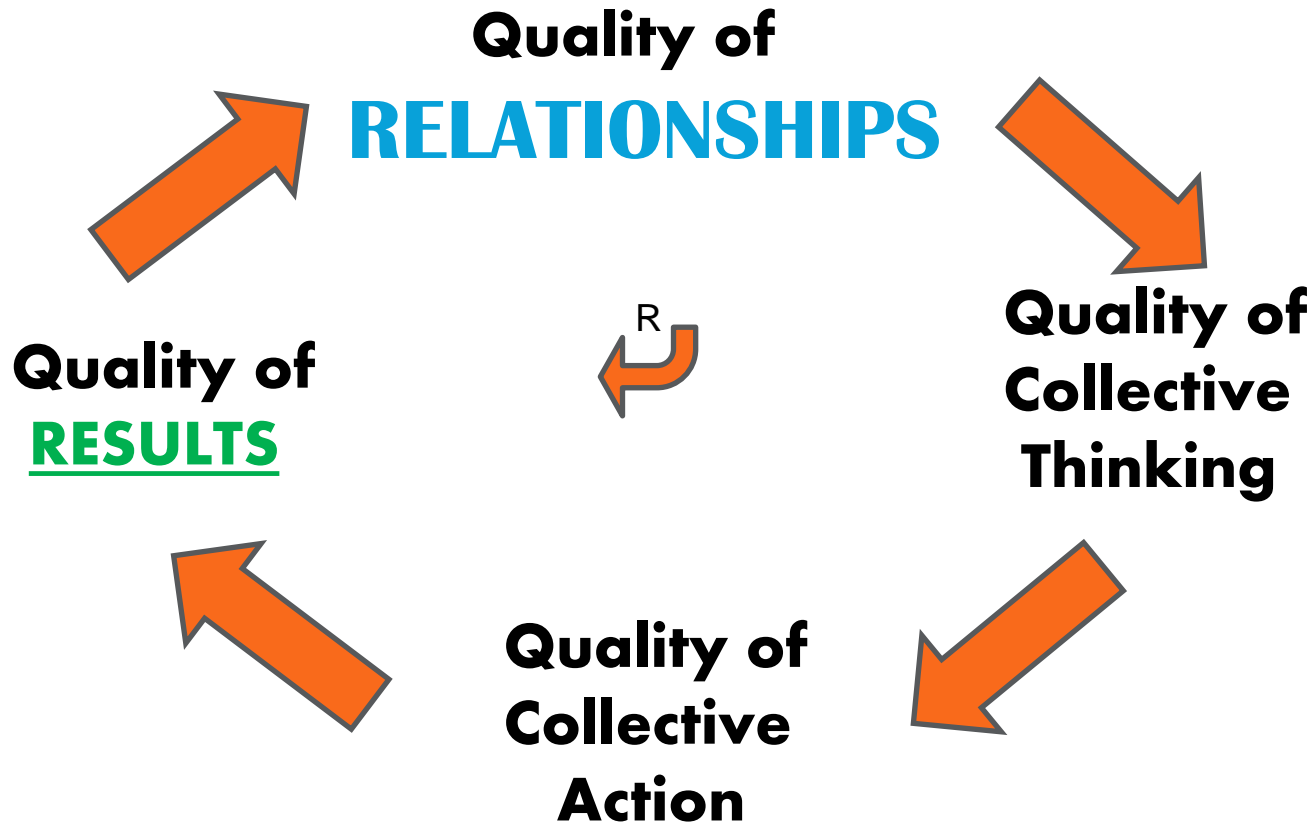
...Dr. Martin Luther King, Jr.

RELATIONSHIPS RULE!

KATHLEEN, AMY & KATHRYN-WCEA

- ✓ Personal Power
- ✓ Shared Interests
- ✓ Coalition Building
- ✓ Power Mapping

THEORY OF SUCCESS



LEARNING OUTCOMES

1. **Identify current and future, personal and association relationships that can be maximized/repurposed for greater good.**
2. **Analyze the strength of those relationships.**
3. **Think more strategically about your collective relationships.**
4. **Become more proficient with power mapping at the community level.**

Principle of the Lever

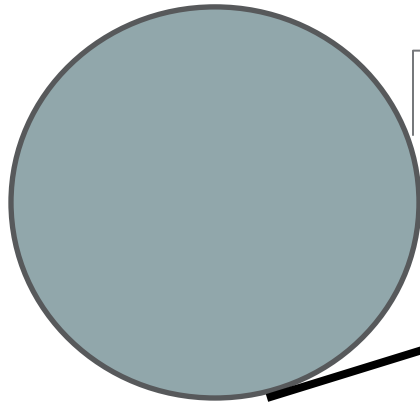


**“Give me a fulcrum,
a lever, and
a place to stand
and I can move
the world.”**

-Archimedes



A Great Public School for Every Student



Partners in the Work

(Name the issue)

SOLID GROUND

What is the

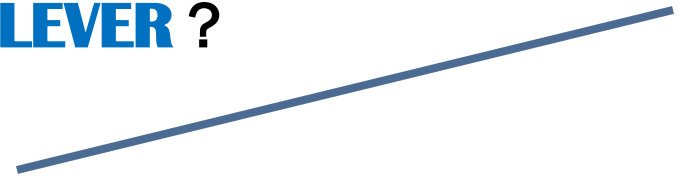
SOLID GROUND

on which we stand?

○ As organizers, what is the **WORLD** you are trying to move?

▲ What is the **FULCRUM**?

Who will be hands on with you at the **LEVER** ?



S O L I D G R O U N D

Your **relationships are an important part of your personal power quotient.**

What relational connections do you have ?

Family

Habitat for Humanity

Bowling League

Scout Troop

Moose, Elks, and Lions

CHURCH GROUPS

Former Students

Local Team Work Area

Big Room

Alpine
Color Country
Davis
High Desert
Jordan

Break Out Rooms

St. Moritz: Wasatch,
Woodland Peaks,
Northern

Davos: Ogden/Weber,
Eastern, Granite, Retired

Step. 1 – Create a list of all the “outside the association” groups or organizations to which you belong.

- Rank each according to the rubric listed.
- Note any significant or potentially significant people you know in those organizations by name; also
- Suggest why you think they are significant.

Step 2 – Write each of your entries from your list of associations on a separate post-it note according to its rank.



1



2



3

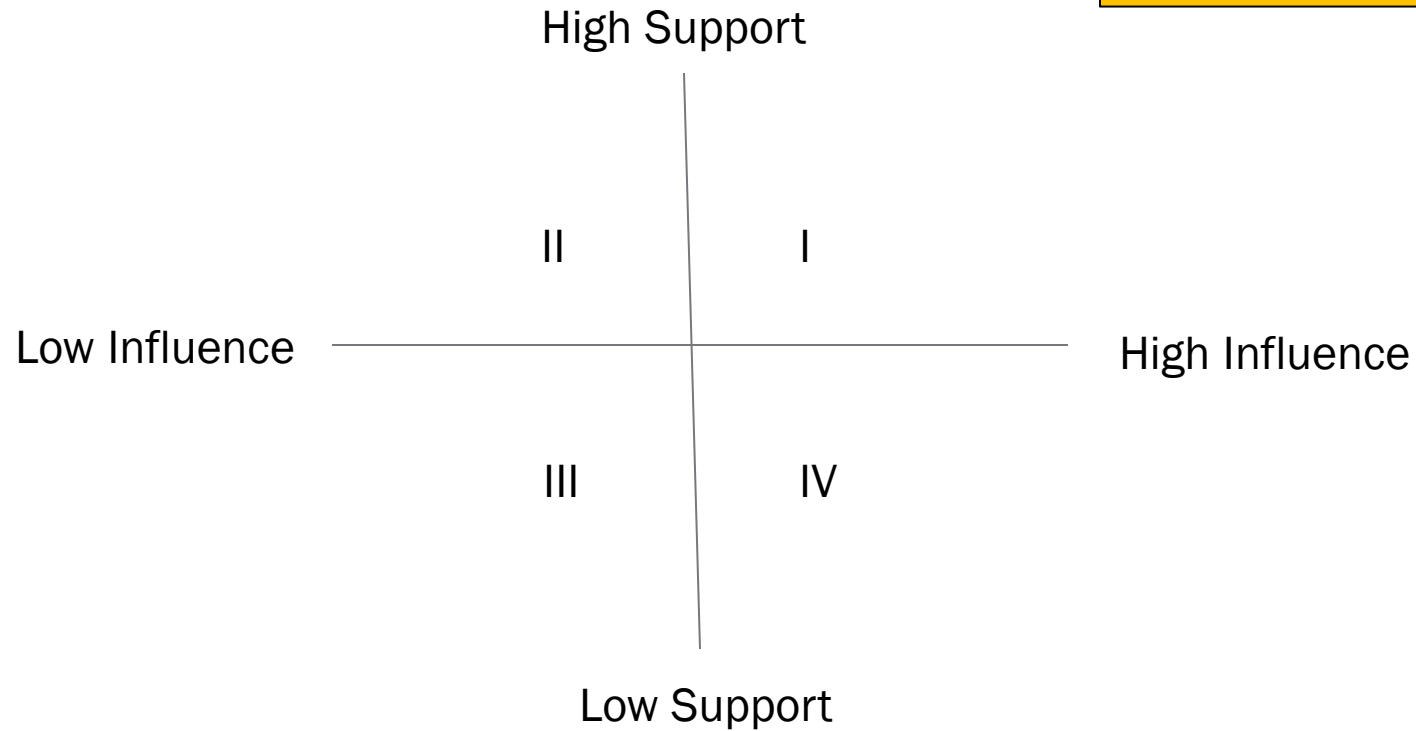
Validating an Organizing Issue

Is it:

- **Immediate...Recent...Close at hand...**
- **Specific...Tangible...Clearly understood...**
- **Controversial...Lends itself to polarization...**
- **Their position versus Ours...Right size...Manageable...**
- **Large enough to matter...Small enough to win**

POWER MAPPING THE COMMUNITY AROUND YOUR ISSUE

Handout 2



1

Place your post-it notes on the chart according to your assessment of the level of support and influence **ON YOUR SPECIFIC ISSUE**. Use additional notations on your map to add meaning and information. (e.g. colors and connections of various kinds) Create a map legend so others can interpret the information. Your map should tell a story others can perceive.

2

Strategize as a team about how to engage Quadrant I organizations ASAP.

Start having conversations about the issue and why it matters. Short term effects, long term consequences. What will we do about it? Who else do we need to enlist?

3

Strategize as a team about how to move Quadrant II and III to Quadrant I.

Weigh the return on investment for moving these groups. How much effort will it take? How much more power/influence will they add?



Handout 2

6. Discuss the reciprocity/mutuality of the relationships you have with potential partner groups. What have you done for them lately? How might you show greater support for their cause/interests?

**Pair up with another local team.
Determine Team A and Team B.**

Handout 3

First, Team A take 10 minutes to present your chart and the thinking it represents to Team B.

Team B then will take 10 minutes to question, respond, provoke, stimulate or extend the thinking of Team A.

Switch roles and repeat the process.

Based on the discussion you just had with another local team:

- **What changes / additions do you want to make?**
- **Who else do you need to include to expand this power base when you return home?**
- **Discuss the specifics of who and when you will extend your planning to the “activity” level and determine the details such as “who, what, where, when, how, and how much?”**

Some quotes regarding the “the power of one”

“The power of one man or one woman doing the right thing for the right reason, and at the right time, is the greatest influence in our society.”

(Jack Kemp)

“I am only one; but still I am one. I cannot do everything, but still I can do something. I will not refuse to do the something I can do.”

(Helen Keller)

“Do your little bit of good where you are. It’s those little bits of good put together that overwhelm the world.”

(Archbishop Desmond Tutu)

JOURNALING PROMPTS:

Handout 3

What are your insights about your personal and team power?

What commitments will you make to yourself and others?

What other opportunities for power mapping can you identify? Who would you involve in the process?